

# Supplier Risk Report

Fictional sample. This report demonstrates the structure and evidence language of a Lurivox review. It does not describe a real company, transaction or finding.

|                               |                                              |
|-------------------------------|----------------------------------------------|
| REPORT DETAILS                |                                              |
| Report ID                     | FSR-26-041 (sample)                          |
| Buyer                         | Northwind Home Ltd. (fictional)              |
| Supplier / contracting entity | Ningbo Harbor Homeware Co., Ltd. (fictional) |
| Product                       | Stainless-steel insulated bottle, 500 ml     |
| Order quantity                | 5,000 units                                  |
| Proposed transaction value    | US\$22,500 FOB Ningbo                        |
| Review type                   | Supplier Check + Quote Benchmark             |
| Review date                   | 19 September 2026                            |

## Evidence reviewed / source log

Review date: 19 September 2026. Materials reviewed in this fictional sample: buyer-provided supplier link and product listing; company registry extract; supplier quotation and draft purchase documents; supplier correspondence; publicly visible website and marketplace records; and researched comparison inputs. Evidence labels show what those materials support on the stated review date.

## What this report is for

This is decision support before a buyer releases funds. It does not issue a supplier approval, certify a factory, authenticate every document, or guarantee production performance. The buyer decides whether and how to proceed.

# Issues to resolve before payment

The review identifies matters that should be clarified in writing or addressed in the order documents before a deposit is released. The list is ordered by potential effect on entity, product and payment risk - not a declaration that wrongdoing has occurred.

**1. Beneficiary differs from proposed contracting entity**

The pro forma invoice names a Hong Kong beneficiary while the supplier's contract draft names a mainland entity. Obtain a written relationship explanation, bank letter and revised documents showing the authorized receiving entity.

**2. Manufacturing entity remains unconfirmed**

Available addresses and product listings support trading activity, but no independent record reviewed in this scope establishes that the contracting entity owns or operates the stated production site. Request factory address, business-license copy and production responsibility statement.

**3. Material specification is incomplete**

The quote states "stainless steel" without a grade, inner/outer-wall material or test method. Price comparison is not meaningful until these fields are normalized.

**4. Inspection acceptance criteria are absent**

The draft purchase terms do not identify AQL, defect definitions, sampling method, golden sample, packaging standard or remedy for failure.

**5. Certification scope is unclear**

Supplier provided a certificate image, but product-to-certificate scope and issuer verification were not included in this review. Confirm the applicable market requirements separately.

# Evidence classification

| LABEL        | MEANING                                                                     |
|--------------|-----------------------------------------------------------------------------|
| CONFIRMED    | Supported by a primary or authoritative source reviewed for this report.    |
| SUPPORTED    | Supported by multiple available signals, but not verified on site.          |
| UNCONFIRMED  | Principally a supplier statement or insufficiently independently supported. |
| CONCERN      | An inconsistency, absence or issue requiring clarification before payment.  |
| NOT REVIEWED | Outside the agreed scope or not assessable from available material.         |

# Company identity review

This section distinguishes the contractual company from operational claims. Fields below are fictional examples of the records and questions normally reviewed.

| FIELD                       | REVIEWED INFORMATION                                          | EVIDENCE    |
|-----------------------------|---------------------------------------------------------------|-------------|
| Chinese legal entity        | Ningbo Harbor Homeware Co., Ltd. (fictional)                  | CONFIRMED   |
| Unified Social Credit Code  | 913302XXMA2XXXXXXX (masked fictional format)                  | CONFIRMED   |
| Registration status         | Active in supplied registry extract                           | CONFIRMED   |
| Establishment date          | 2018-06-14                                                    | CONFIRMED   |
| Registered address          | Yinzhou District, Ningbo (address details withheld in sample) | CONFIRMED   |
| Business scope              | Trading, household goods, import/export activities            | CONFIRMED   |
| Legal representative        | Name shown in supplied extract                                | CONFIRMED   |
| Claimed factory             | "Our factory in Jinhua" stated by sales contact               | UNCONFIRMED |
| Contract / invoice relation | Contracting entity differs from PI beneficiary                | CONCERN     |

## Interpretation

The registered business scope is compatible with trading activities. It does not independently establish ownership or control of a manufacturing facility. The buyer should not treat the sales claim as manufacturing evidence until the contracting entity, production site and production responsibility are documented.

## What the available signals support

| OBSERVATION                              | ASSESSMENT                                                                                         | CLASSIFICATION      |
|------------------------------------------|----------------------------------------------------------------------------------------------------|---------------------|
| Product range on website and marketplace | Bottle and drinkware categories are consistently presented across reviewed channels.               | SUPPORTED           |
| Factory photos                           | Images show production equipment; source, date and relation to contracting entity not established. | UNCONFIRMED         |
| Registered address                       | Commercial address does not by itself establish a production location.                             | CONFIRMED / LIMITED |
| Supplier statement in Chinese            | Sales contact states production is performed by a “cooperating factory” in Jinhua.                 | UNCONFIRMED         |
| Multiple operating entities              | No conclusion made in this scope on common ownership or control.                                   | NOT REVIEWED        |

## Questions to send before payment

Ask the supplier to provide: (a) the full production-site address; (b) the legal name of the actual manufacturer; (c) an explanation of the contractual entity’s responsibility for quality, delivery and warranties; and (d) written permission for a separately scoped site visit if the order value warrants it.

Remote evidence can support or weaken a claim; it is not a factory audit.

# Price is only comparable when the specification is comparable.

The table separates commercial variables that can change apparent unit price. Alternative figures in this fictional sample are directional research inputs, not binding quotations.

| ITEM       | CURRENT SUPPLIER    | ALT A                 | ALT B                 | ALT C           |
|------------|---------------------|-----------------------|-----------------------|-----------------|
| Unit price | US\$4.50            | US\$4.15              | US\$4.42              | US\$4.63        |
| MOQ        | 5,000               | 3,000                 | 5,000                 | 2,000           |
| Material   | "Stainless steel"   | 304 inner / 201 outer | 304 inner / 304 outer | Not stated      |
| Packaging  | Plain box           | Color box included    | Plain box             | Color box extra |
| Logo       | Laser logo included | 1-color print         | Laser logo extra      | Not stated      |
| Incoterm   | FOB Ningbo          | FOB Ningbo            | EXW                   | FOB Shenzhen    |
| Payment    | 30/70 TT            | 30/70 TT              | 50/50 TT              | 30/70 TT        |
| Lead time  | 35 days             | 30 days               | 40 days               | 28 days         |

## Normalized comparison note

The current supplier is not demonstrably overpriced on the information available. However, the missing material grade and acceptance criteria prevent a reliable price conclusion. Once the bottle construction, packaging, logo process and inspection standard are fixed, request revised like-for-like quotations.

## Payment review

A different entity is not automatically improper. It requires a documented commercial explanation and consistent documents before payment. The review does not validate bank-account ownership or perform financial-crime screening unless separately scoped.

| CHECK                              | OBSERVATION                                    | STATUS       |
|------------------------------------|------------------------------------------------|--------------|
| Contract entity                    | Mainland company named in draft contract       | CONFIRMED    |
| Invoice entity                     | Hong Kong entity shown on PI                   | CONCERN      |
| Beneficiary name                   | Hong Kong entity shown on payment instructions | CONCERN      |
| Bank country                       | Hong Kong                                      | CONFIRMED    |
| Chinese / English name consistency | Not demonstrated in the supplied materials     | CONCERN      |
| Last-minute bank change            | Not reported in the supplied materials         | NOT REVIEWED |
| Third-party payment explanation    | Not supplied                                   | CONCERN      |

## Required payment controls

Do not rely on a messaging-app instruction alone. Obtain a revised PI and contract annex; written explanation of the relationship between the entities; bank details on supplier letterhead; confirmation through a previously verified communication channel; and internal approval of the entity arrangement. Escalate to legal/financial specialists where appropriate.

## Risks in the product definition

| AREA                   | STATUS       | WHAT IS MISSING OR UNCLEAR                                                             |
|------------------------|--------------|----------------------------------------------------------------------------------------|
| Material               | CONCERN      | Steel grade for inner and outer wall; food-contact material documentation if required. |
| Dimensions / tolerance | UNCONFIRMED  | Height, diameter, capacity tolerance and lid fit tolerance.                            |
| Performance            | UNCONFIRMED  | Thermal retention claim, test method and acceptable result.                            |
| Packaging              | CONCERN      | Drop-test expectation, carton configuration and marking.                               |
| Customization          | UNCONFIRMED  | Approved artwork, color reference and logo placement tolerance.                        |
| Defect definition      | CONCERN      | Critical/major/minor defect examples and AQL level.                                    |
| Golden sample          | CONCERN      | Approval route and version-controlled sample reference.                                |
| Certification          | NOT REVIEWED | Applicable market requirements and certificate validity.                               |

## Why this matters

Supplier risk is not limited to whether a company exists. A real supplier can still deliver a product that differs from the buyer's expectation when the purchase documents leave material, performance, packaging or acceptance terms open.

## Pre-payment action plan

Complete these actions in order. Keep the supplier's written responses with the order file.

### 1. Resolve the entity arrangement

Obtain the supplier's written explanation of the mainland contract entity and Hong Kong beneficiary; revise PI and contract annex so the relationship is explicit.

### 2. Identify the production responsibility

Name the actual manufacturing entity and factory address. Confirm who is liable for quality and delivery under the buyer's contract.

### 3. Requote against a locked specification

State inner/outer material grades, bottle construction, logo method, packaging and test requirements; obtain like-for-like quotes.

### 4. Approve a golden sample

Label the approved sample, revision and required test results; attach the reference to the purchase order.

### 5. Add an inspection clause

Set AQL, defect categories, sampling method, timing, remedy and who may inspect.

### 6. Confirm payment controls

Verify final beneficiary details through a verified channel and run the buyer's internal payment approval process.

### 7. Decide whether an on-site visit is warranted

For the transaction value and product risk, consider a separately scoped factory visit or pre-production inspection.

## Report limitation

This sample illustrates a remote procurement review. Findings are limited to the scope, date and materials reviewed. No conclusion should be read beyond the stated evidence classification.